

Private educational institution of higher education  
"Rostov Institute for the Protection of an Entrepreneur"

## **SILLABUS**

### **Master's Degree**

DISCIPLINE: Training of professionally oriented rhetoric, discussion and communication

DIRECTION 40.04.01- "Jurisprudence"

QUALIFICATION (DEGREE) Master

BASIC ADMISSION CURRICULUM 2021

FORM OF TRAINING Full-time, part-time

COURSE, SEMESTER 1, 2; 1,2

EMPLOYMENT OF THE COURSE 108/3

PREREQUISITES Psychology and Pedagogy

POST-REQUISITES Procedural basis for sentencing

CHAIR Humanitarian and socio-economic disciplines

VENUE OF THE DISCIPLINE Rostov-on-Don, st. Sergeantova 2/104, room 47/1;  
Portal.rizp.ru

Surname, name, patronymic of the teacher Elena Sergeevna Gailomazova

SCIENTIFIC DEGREE, SCIENTIFIC TITLE, POSITION FUNCTIONS Doctor  
of Philology, Associate Professor, Professor of the Department

Rostov-on-Don, 2021

## CHARACTERISTICS OF THE EDUCATIONAL DISCIPLINE

The **purpose** of the study of the discipline: the development of oratory skills and communicative competence, ensuring effective speech communication in the professional sphere, especially in situations of public speaking

**Objectives** of studying the discipline: - improving the general and professional-rhetorical culture of undergraduates, the formation of appropriate psychological and moral qualities as necessary conditions for their daily activities and behavior, as well as business communication with subordinates, colleagues and managers and other subjects of legal relations;

-preparation of a master's student according to the basic educational program developed at the institute for the successful certification of the planned final results of mastering the discipline;

-preparation of a master's student for mastering the disciplines "Research work", passing pedagogical practice and state final certification;

-development of the professional and communicative component of the educational process.

**The policy of the discipline** (indicators of the formation of competencies):

UK-3.1 Develops a teamwork strategy and, on its basis, organizes the selection of team members to achieve the set goal

UK-3.2 Organizes and adjusts the work of the team, including on the basis of collegial decisions

UK-3.3 Solves conflicts and contradictions in business communication on the basis of taking into account the interests of all parties: creates a working atmosphere, a positive emotional climate in the team

UK-3.4 Delegates authority to team members and distributes assignments, gives feedback on the results, takes responsibility for the overall result

UK-4.1 Organizes communication in accordance with the needs of modern activities, using modern communication technologies

UK-4.2 Draws up business documentation of different genres in accordance with the norms of the Russian language